



Preliminary Business Plan Questionnaire (1)

1. Name:

2. School & country.....

3. Class:

1. What do you think is essential for starting a business?

- A. An innovative idea;
- B. Financial resources;
- C. A business plan;
- D. Relationships;
- E. Strategic thinking

2. What entrepreneurial skills do you currently consider you possess?

- A. Vision;
- B. Knowledge of the field in which I want to do business;
- C. Perseverance and determination;
- D. Responsibility;
- E. Charisma and persuasion.

3. Owning your own business gets you:

- A. Satisfaction from helping other people;
- B. Appreciation from others;
- C. A way to manage my time differently;
- D. Recognized social status;
- E. Implementing my own ideas.

4. In your opinion, what is the most difficult aspect of starting a new business?

- A. Identifying a sustainable business idea;
- B. Identifying sources of finance;
- C. The bureaucratic aspects of opening and running a business;
- D. Promoting new products/services;
- E. Identifying and retaining employees.

5. How do you rate the current conditions in the EU for starting a business:

- A. Very favourable;
- B. Favourable;
- C. Unfavourable;
- D. Very unfavourable;
- E. I am not familiar with Belgian entrepreneurship legislation.

6. You know how to assess a risk based on:

- A. Intuition;
- B. My previous experiences;
- C. Previous experiences of people I know;
- D. Analysis of socio-economic factors;
- E. Based on feedback received.

7. How do you go about making a decision?

- A. I rely on intuition;
- B. I research;
- C. I consult with the team;
- D. I write down all my ideas, analyse them and choose a final version;
- E. I contact an experienced consultant.

Thank you!